

# GITANJALI

GGL/S&L/2012/150

May 21, 2012

Department of Corporate Services  
Bombay Stock Exchange Limited  
P.J. Towers, Dalal Street  
Mumbai - 400 001

Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra – Kurla Complex  
Bandra (E), Mumbai – 400051

Dear Sir,

**Sub. : Audited Financial results for the year ended March 31, 2012 – Clause 41 of the Listing Agreement**

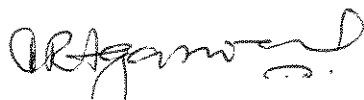
**Ref. : BSE Scrip code – 532715  
NSE Scrip Symbol – GITANJALI**

Apropos the captioned subject, enclosed is the copy of the Consolidated Audited Financial results of the Company alongwith Auditors Report pursuant to Clause 41 of the Listing Agreement for the year ended March 31, 2012 duly reviewed by the Audit Committee and which was considered and approved by the Board of Directors of the Company in their meeting held on May 21, 2012.

This is for your information and records pursuant to Clause 41 of the Listing Agreement.

Please acknowledge the receipt.

Thanking you,  
Yours faithfully,  
For Gitanjali Gems Limited

  
(Vijay Agarwal)  
VP – Secretarial & Legal

## Gitanjali Gems Limited

**Registered Office:**  
801/802, Prasad Chambers,  
Opera House, Mumbai 400 004, India.  
T: 022 2363 0272 / 0710 / 0319  
F: 022 2363 0363

**Corporate Office:**  
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# FORD, RHODES, PARKS & CO.

CHARTERED ACCOUNTANTS

SAI COMMERCIAL BUILDING  
312 / 313, 3RD FLOOR  
BKS DEVSHI MARG  
GOVANDI (EAST)  
MUMBAI-400 088

TELEPHONE : (91) 22 67979819  
: (91) 22 67979823  
FAX : (91) 22 67979822  
EMAIL : frptax@vsnl.com

## Auditor's Report On Year to Date Consolidated Results of the Company Pursuant to Clause 41 of the Listing Agreement

To

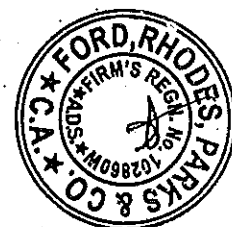
Board of Directors of Gitanjali Gems Limited

We have audited the Year to date consolidated financial results of Gitanjali Gems Limited for the year April 1, 2011 to March 31, 2012 attached herewith, being submitted by the company pursuant to the requirement of clause 41 of the Listing Agreement except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. These Year to date consolidated financial results have been prepared from consolidated interim financial statements, which are the responsibility of the company's management. Our responsibility is to express an opinion on these consolidated financial results based on our audit of such consolidated interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, issued pursuant to the Companies (Accounting Standards) Rules, 2006 as per section 211(3C) of the Companies Act, 1956 or by the Institute of Chartered Accountants of India and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the financial statements of 18 (Eighteen) Subsidiaries and 1 (One) Step Down Joint Venture, included in the consolidated year to date financial results, whose consolidated interim financial statements reflect total assets of Rs 2,21,135.85 lacs as at March 31, 2012; as well as the total revenue from sales of Rs 2,12,392.39 lacs for the year April 1, 2011 to March 31, 2012. These interim financial statements and other financial information have been audited by other auditors whose reports have been furnished to us, and our opinion on the Year to date financial results, to the extent they have been derived from such interim financial statements is based solely on the report of such other auditors.

We have relied on the unaudited financial statements of 3 (Three) subsidiaries, included in the consolidated year to date financial results, whose consolidated interim financial statements reflect total assets of Rs 55,213.05 lacs as at March 31, 2012, as well as the total revenue from sales of Rs 67,070.10 lacs for the year April 1, 2011 to March 31, 2012. These interim financial statements and other financial information as approved by the Board of Directors, have been furnished to us by the Management, and our opinion on the Year to date financial results, to the extent they have been derived from such interim financial statements is based solely on such approved unaudited financial statements.



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**FORD, RHODES, PARKS & CO.**

In our opinion and to the best of our information and according to the explanations given to us these Year to date financial results:

- (i) include the financial results of the entities (Annexure - 1),
- (ii) have been presented in accordance with the requirements of clause 41 of the Listing Agreement in this regard; and
- (iii) give a true and fair view of the consolidated net profit and other financial information for the year to date results for the year from April 1,2011 to March 31,2012.

Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the consolidated number of shares as well as percentage of shareholdings in respect of aggregate amount of consolidated public shareholdings, as furnished by the company in terms of clause 35 of the Listing Agreement and found the same to be correct.

For Ford, Rhodes, Parks & Co.  
Chartered Accountants  
Firm Registration No. 102860W



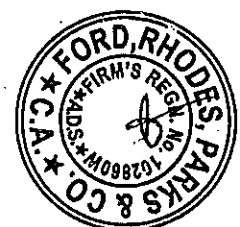
A.D. Shenoy  
Partner  
Membership Number : 11549



Mumbai  
Date : 21<sup>st</sup> May, 2012

**FORD, RHODES, PARKS & CO.**

<b>Annexure - 1</b>		
<b>Sr. No</b>	<b>Name of the Company</b>	<b>Relationship</b>
1	Aston Luxury Group Limited	Subsidiary
2	Gitanjali Capital Private Limited (Formerly known as Bezel India Private Limited)	Subsidiary
3	Decent Securities & Finance Private Limited	Subsidiary
4	Eureka Finstock Private Limited	Subsidiary
5	Giantii Italia SRL	Subsidiary
6	Gitanjali Brands Limited	Subsidiary
7	Gitanjali Exports Corporation Limited	Subsidiary
8	Gitanjali Infratech Limited	Subsidiary
9	Gitanjali Jewellery Retail Private Limited	Subsidiary
10	Gitanjali Lifestyle Limited	Subsidiary
11	Gitanjali Resources BVBA	Subsidiary
12	Gitanjali USA, Inc.	Subsidiary
13	Gitanjali Ventures DMCC	Subsidiary
14	Hyderabad Gems SEZ Limited	Subsidiary
15	eGitanjali Private Limited (Formerly known as Mehul Impex Limited)	Subsidiary
16	MMTC Gitanjali Private Limited	Subsidiary
17	Nashik Multi Services SEZ Limited	Subsidiary
18	N & J Finstocks Private Limited	Subsidiary
19	Samuels Jewelers, Inc.	Subsidiary
20	Spectrum Jewellery Limited	Step Down Subsidiary
21	Asmi Jewellery India Limited	Step Down Subsidiary
22	Alfred Terry Holdings Limited	Step Down Subsidiary
23	Brightest Circle Jewellery Limited	Step Down Subsidiary
24	Crown Aim Limited	Step Down Subsidiary
25	D'Damas Jewellery (India) Private Limited	Step Down Subsidiary
26	Diamlink Inc.	Step Down Subsidiary
27	GGL Diamonds LLC	Step Down Subsidiary
28	Gili India Limited	Step Down Subsidiary
29	Leading Italian Jewels SRL	Step Down Subsidiary
30	Maya Retail Limited (Formerly known as Salasar Retail Limited)	Step Down Subsidiary
31	MobileNxt Teleservices Private Limited	Step Down Subsidiary
32	Shubalavanya Jewel Crafts Private Limited	Step Down Subsidiary
33	Tri-star Worldwide LLC	Step Down Subsidiary
34	Alfred Terry Limited	Step Down Subsidiary
35	Diamlink Jewellery Inc.	Step - Step Down Subsidiary
36	Blu SRL	Step - Step - Step Down Subsidiary
37	Jewelry Marketing Company LLC	Step - Step - Step Down Subsidiary
38	LJOW Holdings, LLC	Step - Step - Step Down Subsidiary
39	Diadem Ranka Desire Lifestyles Pvt. Ltd.	Step down Joint Venture



# GITANJALI

## Gitanjali Gems Ltd.

Audited consolidated financial results for the quarter and year ended 31st March, 2012  
Profit & Loss statement

(Rs. in Lacs)

Particulars	Quarter ended			Year ended	
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
	Audited	Unaudited	Unaudited *	Audited	Audited
<b>1 Income from Operations</b>					
(a) Net Sales / Income from Operations	353,204.57	341,786.68	240,955.35	1,249,827.67	937,728.99
(b) Other operating Income	-	-	-	-	-
<b>Total Income from operations (net)</b>	<b>353,204.57</b>	<b>341,786.68</b>	<b>240,955.35</b>	<b>1,249,827.67</b>	<b>937,728.99</b>
<b>2 Expenses</b>					
a) Cost of materials consumed / Purchase of stock-in-trade	202,596.95	272,861.90	262,482.87	959,045.09	878,612.68
b) Changes in inventories of finished goods, work-in-progress and stock-in-trade	95,879.48	24,729.67	(56,467.29)	108,135.55	(79,336.13)
c) Employee benefits expense	2,503.99	6,133.44	4,725.89	20,985.51	21,662.11
d) Depreciation & amortisation expense	767.83	695.35	538.48	2,947.03	5,637.16
e) Other expenses	31,890.70	20,169.67	20,842.58	80,903.69	62,822.49
<b>Total Expenses</b>	<b>333,638.95</b>	<b>324,590.03</b>	<b>232,122.53</b>	<b>1,172,016.87</b>	<b>889,398.31</b>
<b>3 Profit from Operations before other income, finance costs and exceptional items (1-2)</b>	<b>19,565.62</b>	<b>17,196.65</b>	<b>8,832.82</b>	<b>77,810.80</b>	<b>48,330.68</b>
<b>4 Other Income</b>	<b>2,853.11</b>	<b>282.81</b>	<b>4,225.15</b>	<b>14,810.63</b>	<b>10,367.32</b>
<b>5 Profit from Ordinary activities before finance costs and exceptional items (3+4)</b>	<b>22,418.73</b>	<b>17,479.46</b>	<b>13,057.97</b>	<b>92,621.43</b>	<b>58,698.00</b>
<b>6 Finance costs</b>					
Interest cost	8,553.14	6,574.24	5,398.43	27,874.97	20,872.05
Others	2,666.14	(1,845.02)	290.53	12,897.43	1,305.03
<b>7 Profit from Ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>11,199.45</b>	<b>12,750.24</b>	<b>7,369.01</b>	<b>51,849.03</b>	<b>36,520.92</b>
<b>8 Exceptional items</b>	(21.29)	-	1,806.71	505.45	1,806.71
<b>9 Profit from ordinary activities before tax (7+8)</b>	<b>11,178.16</b>	<b>12,750.24</b>	<b>9,175.72</b>	<b>52,354.48</b>	<b>38,327.63</b>
<b>10 Tax expense (net of MAT credit)</b>	<b>925.71</b>	<b>(169.28)</b>	<b>(268.27)</b>	<b>3,404.43</b>	<b>2,671.18</b>
<b>11 Net Profit from ordinary activities after tax (9-10)</b>	<b>10,252.45</b>	<b>12,919.52</b>	<b>9,443.99</b>	<b>48,950.05</b>	<b>35,656.45</b>
<b>12 Extraordinary items (net of tax expense)</b>	-	-	-	-	-
<b>13 Net Profit for the period (11-12)</b>	<b>10,252.45</b>	<b>12,919.52</b>	<b>9,443.99</b>	<b>48,950.05</b>	<b>35,656.45</b>
<b>14 Share of profit / (Loss) of associates</b>	-	-	-	-	-
<b>15 Minority Interest</b>	(38.90)	33.45	(106.83)	224.96	175.39
<b>16 Net Profit after taxes, minority interest and share of profit / (Loss) of associates (13+14-15)</b>	<b>10,291.35</b>	<b>12,886.07</b>	<b>9,550.82</b>	<b>48,725.09</b>	<b>35,481.06</b>
<b>17 Paid-up equity share capital</b>	<b>9,112.21</b>	<b>9,112.21</b>	<b>8,487.16</b>	<b>9,112.21</b>	<b>8,487.16</b>
Face value of the share	Rs. 10/-	Rs. 10/-	Rs. 10/-	Rs. 10/-	Rs. 10/-
<b>18 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year</b>	-	-	-	<b>300,856.56</b>	<b>243,249.80</b>
<b>19 Earnings per share (before extraordinary items)</b>					
a) Basic	11.72	14.87	11.32	55.51	41.81
b) Diluted	11.70	14.87	9.71	55.40	35.95
<b>20 Earnings per share (after extraordinary items)</b>					
a) Basic	11.72	14.87	11.32	55.51	41.81
b) Diluted	11.70	14.87	9.71	55.40	35.95
<b>PARTICULARS OF SHAREHOLDING</b>					
<b>21 Public Shareholding</b>					
- Number of shares	40,885,576	41,587,076	38,423,138	40,885,576	38,423,138
- Percentage of shareholding	44.87	45.64	45.27	44.87	45.27
<b>22 Promoters and Promoter Group Shareholding</b>					
a) Pledged / Encumbered					
- Number of shares	18,138,833	15,328,833	9,374,000	18,138,833	9,374,000
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	36.11	30.95	20.18	36.11	20.18
- Percentage of shares (as a % of the total share capital of the company)	19.91	16.82	11.05	19.91	11.05
b) Non - encumbered					
- Number of shares	32,097,686	34,206,186	37,074,460	32,097,686	37,074,460
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	63.89	69.05	79.82	63.89	79.82
- Percentage of shares (as a % of the total share capital of the company)	35.22	37.54	43.68	35.22	43.68

\* Refer Note - 2

### Gitanjali Gems Limited

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# GITANJALI

## Gitanjali Gems Ltd.

### Consolidated Segmentwise Reporting Revenue, Results and Capital Employed

#### A) Primary Segment (By Business Segment)

(Rs. in Lacs)

Particulars	Quarter ended			Year ended	
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
	Audited	Unaudited	Unaudited *	Audited	Audited
1. Segment Revenue					
a) Segment - Diamond	156,249.82	148,711.01	116,400.12	594,435.66	474,095.83
b) Segment - Jewellery	211,239.22	201,104.78	133,787.90	700,745.61	499,075.59
c) Segment - Others	972.45	1,170.15	216.07	3,730.40	2,122.68
Total	368,461.49	350,985.94	250,404.09	1,298,911.67	975,294.10
Less: Inter Segment Revenue	15,256.92	9,199.26	9,448.74	49,084.00	37,565.11
<b>Net Sales / Income from Operations</b>	<b>353,204.57</b>	<b>341,786.68</b>	<b>240,955.35</b>	<b>1,249,827.67</b>	<b>937,728.99</b>
2. Segment Results					
Profit / (Loss) before tax and interest from each segment					
a) Segment - Diamond	7,542.30	3,509.20	3,194.61	31,203.44	19,896.79
b) Segment - Jewellery	15,110.36	13,955.92	11,112.57	62,577.61	41,514.98
c) Segment - Others	(233.93)	14.34	(1,589.19)	(1,159.62)	(2,183.68)
Total	22,418.73	17,479.46	12,717.99	92,621.43	59,228.09
Less					
i) Finance cost	11,219.28	4,729.22	5,688.96	40,772.40	22,177.08
ii) Other Un-allocable expenses	-	-	(339.98)	-	530.09
<b>Total profit before exceptional item &amp; tax</b>	<b>11,199.45</b>	<b>12,750.24</b>	<b>7,369.01</b>	<b>51,849.03</b>	<b>36,520.92</b>
3. Capital Employed					
a) Segment - Diamond	142,082.58	112,485.78	102,604.28	142,082.58	102,604.28
b) Segment - Jewellery	154,398.97	179,934.02	150,053.08	154,398.97	150,053.08
c) Unallocated net assets	14,887.22	23,784.34	307.86	14,887.22	307.86
<b>Total</b>	<b>311,368.77</b>	<b>316,204.14</b>	<b>252,965.22</b>	<b>311,368.77</b>	<b>252,965.22</b>

#### B) Secondary Segment (By Geographical Segment)

Particulars	Quarter ended			Year ended	
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
	Audited	Unaudited	Unaudited *	Audited	Audited
Segment Revenue					
India	200,927.04	167,674.53	83,262.10	604,689.19	386,035.89
Rest of the world	152,277.53	174,112.15	157,693.25	645,138.48	551,693.10
<b>Total Revenue</b>	<b>353,204.57</b>	<b>341,786.68</b>	<b>240,955.35</b>	<b>1,249,827.67</b>	<b>937,728.99</b>

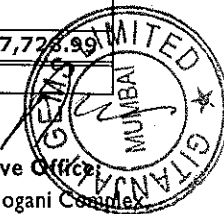
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Gitanjali Gems Limited

## Notes :-

1. The above audited financial results for the year ended 31<sup>st</sup> March, 2012 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 21<sup>st</sup> May, 2012.
2. The figures for the quarter ended 31<sup>st</sup> March, 2012 and 31<sup>st</sup> March, 2011 are the balancing figures between audited figures in respect of full financial year ended 31<sup>st</sup> March, 2012 and 31<sup>st</sup> March, 2011 respectively and the published unaudited year to date figures up to 31<sup>st</sup> December, 2011 and 31<sup>st</sup> December, 2010 respectively.
3. As on 31<sup>st</sup> March 2012 net GDR proceeds of USD 0.0658 million were kept in deposits with overseas banks pending utilization.
4. The paid up equity share capital of the company increased from Rs 8,487.16 Lacs as on 31<sup>st</sup> March, 2011 to Rs 9,112.21 Lacs as on 31<sup>st</sup> March, 2012, consequent to conversion of 1% Foreign Currency Convertible Bonds (FCCB) in to equity shares. Out of total FCCBs (USD 110 million) issued, 63.4% of the total issue size was converted into equity shares and balance 36.6% bonds matured on November 25, 2011. The outstanding bonds worth USD 40.26 million were redeemed and Company paid outstanding principal amount and premium due to the bondholders. The redemption premium amounting to Rs 8,886.63 was debited to share premium account. Post conversion total outstanding number of equity shares of the company stood at 91,122,095.
5. The Board of Directors have recommended a Dividend of Rs. 3/- per equity share of Rs. 10/- each for the year ended 31<sup>st</sup> March 2012.
6. Ratios have been computed as follows;
  - Debt Equity ratio = Debt / Tangible Networkth
  - Debt Service Coverage ratio = EBITDA / Finance cost + Principal repayment of debt during the year.
  - Interest Service Coverage ratio = EBITDA / Interest paid & payable on debt.

Debt = Long Term borrowings (including their current maturities)

7. Investors' complaints received and disposed off during the quarter ended March 31, 2012 are as follows;

Complaints pending at the beginning of the quarter	NII
Complaints received during the quarter	19
Disposal of complaints	19
Unresolved complaints at the end of the quarter	NII

8. Provision for Tax have been calculated as follows:

	31 <sup>st</sup> March 2012	31 <sup>st</sup> March 2011
Provision for Tax	921,079,861	404,131,870
MAT	(601,967,305)	-
Deferred Tax	21,329,950	(137,013,735)
Tax Expense/(credit)	340,442,506	267,118,135

9. The Company has identified two major reportable segments - viz. Diamond business and Jewellery business.

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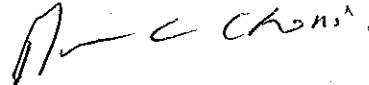
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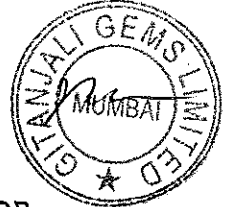
Gitanjali Gems Limited

10. Except for the 12 month period, EPS is not annualised.
11. Consequent to the notification of Revised Schedule VI under the Companies Act, 1956, the financial statements for the year ended 31<sup>st</sup> March 2012 are prepared as per Revised Schedule VI. Accordingly, the previous year figures have also been reclassified to conform to this year's classification. Further, previous periods/years figures have been regrouped/rearranged wherever necessary.

For GITANJALI GEMS LIMITED



MEHUL C. CHOKSI  
CHAIRMAN & MANAGING DIRECTOR



Place: Mumbai  
Date: 21<sup>st</sup> May, 2012

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GGL/S&L/2012/149

May 21, 2012

Department of Corporate Services  
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P.J. Towers, Dalal Street  
Mumbai - 400 001

Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra – Kurla Complex  
Bandra (E), Mumbai – 400051

Dear Sir,

**Sub. : Audited Financial results for the year ended March 31, 2012 – Clause 41 of the Listing Agreement**

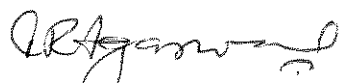
**Ref. : BSE Scrip Code – 532715  
NSE Scrip Symbol – GITANJALI**

Apropos the captioned subject, enclosed is the copy of the Standalone Audited Financial results of the Company alongwith auditors report pursuant to Clause 41 of the Listing Agreement for the year ended March 31, 2012 duly reviewed by the Audit Committee and which was considered and approved by the Board of Directors of the Company in their meeting held on May 21, 2012.

This is for your information and records pursuant to Clause 41 of the Listing Agreement.

Please acknowledge the receipt.

Thanking you,  
Yours faithfully,  
For Gitanjali Gems Limited



(Vijay Agarwal)  
VP – Secretarial & Legal

## Gitanjali Gems Limited

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**FORD, RHODES, PARKS & CO.**  
CHARTERED ACCOUNTANTS

SAI COMMERCIAL BUILDING  
312/313, 3RD FLOOR  
BKS DEVSHI MARG  
GOVANDI (EAST)  
MUMBAI-400 088

TELEPHONE : (91) 22 67979819  
: (91) 22 67979823  
FAX : (91) 22 67979822  
EMAIL : frptax@vsnl.com

Auditor's Report On Year to date Standalone Financial Results of the Company Pursuant to  
Clause 41 of the Listing Agreement

To

Board of Directors of Gitanjali Gems Limited

We have audited the year to date financial results of Gitanjali Gems Limited for the year April 1, 2011 to March 31, 2012 attached herewith, being submitted by the company pursuant to the requirement of clause 41 of the Listing Agreement except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. These year to date financial results have been prepared on the basis of the interim financial statements, which are the responsibility of the company's management. Our responsibility is to express an opinion on these financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, issued pursuant to the Companies (Accounting Standards) Rules, 2006 as per section 211(3C) of the Companies Act, 1956 or by the Institute of Chartered Accountants of India and other accounting principles generally accepted in India.

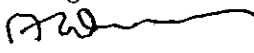
We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

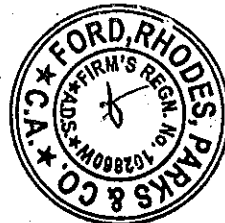
In our opinion and to the best of our information and according to the explanations given to us these year to date financial results:

- (i) are presented in accordance with the requirements of clause 41 of the Listing Agreement in this regard; and
- (ii) give a true and fair view of the net profit and other financial information for the year to date results for the year from April 1, 2011 to March 31, 2012.

Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the company in terms of clause 35 of the Listing Agreement and found the same to be correct.

For Ford, Rhodes, Parks & Co.  
Chartered Accountants  
Firm Registration No. 102860W

  
A.D. Shenoy  
Partner  
Membership Number : 11549



Mumbai  
Date : 21<sup>st</sup> May, 2012

# GITANJALI

## Gitanjali Gems Ltd.

Audited standalone financial results for the quarter and year ended 31st March, 2012  
Profit & Loss statement

Particulars	(Rs. In Lacs)					
	Quarter ended			Year ended		
	March 31, 2012 Audited	December 31, 2011 Unaudited	March 31, 2011 Unaudited *	March 31, 2012 Audited	March 31, 2011 Audited	
<b>1 Income from Operations</b>						
(a) Net Sales / Income from Operations	218,247.35	202,984.86	147,916.17	775,547.10	506,709.46	
(b) Other operating Income	-	-	-	-	-	
<b>Total income from operations (net)</b>	<b>218,247.35</b>	<b>202,984.86</b>	<b>147,916.17</b>	<b>775,547.10</b>	<b>506,709.46</b>	
<b>2 Expenses</b>						
a) Cost of materials consumed / Purchase of stock-in-trade	249,894.25	158,127.29	183,790.48	723,986.88	487,833.92	
b) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(51,569.12)	24,086.42	(49,776.12)	(25,008.65)	(31,609.34)	
c) Employee benefits expense	826.27	609.18	698.30	2,651.13	2,479.74	
d) Depreciation & amortisation expense	92.56	93.19	86.38	346.63	335.63	
e) Other expenses	10,457.36	9,455.02	7,213.23	33,329.34	20,682.90	
<b>Total Expenses</b>	<b>209,701.32</b>	<b>192,371.10</b>	<b>142,012.27</b>	<b>735,305.33</b>	<b>479,722.85</b>	
<b>3 Profit from Operations before other income, finance costs and exceptional items (1-2)</b>	<b>8,546.03</b>	<b>10,613.76</b>	<b>5,903.90</b>	<b>40,241.77</b>	<b>26,986.61</b>	
<b>4 Other income</b>	<b>2,400.18</b>	<b>(2,419.15)</b>	<b>2,842.25</b>	<b>9,754.07</b>	<b>6,325.33</b>	
<b>5 Profit from Ordinary activities before finance costs and exceptional items (3+4)</b>	<b>10,946.21</b>	<b>8,194.61</b>	<b>8,746.15</b>	<b>49,995.84</b>	<b>33,311.94</b>	
<b>6 Finance costs</b>						
Interest cost	4,695.05	3,980.40	2,297.43	15,010.83	10,034.37	
Others	1,682.88	(958.76)	35.04	10,083.67	405.43	
<b>7 Profit from Ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>4,568.28</b>	<b>5,172.96</b>	<b>6,413.68</b>	<b>24,901.34</b>	<b>22,872.14</b>	
<b>8 Exceptional items</b>	<b>(304.56)</b>	<b>-</b>	<b>24.40</b>	<b>972.31</b>	<b>24.40</b>	
<b>9 Profit from ordinary activities before tax (7+8)</b>	<b>4,263.71</b>	<b>5,172.96</b>	<b>6,438.08</b>	<b>25,873.65</b>	<b>22,896.54</b>	
<b>10 Tax expense (net of MAT credit)</b>	<b>(261.44)</b>	<b>(591.77)</b>	<b>(191.52)</b>	<b>39.82</b>	<b>436.23</b>	
<b>11 Net Profit from ordinary activities after tax (9-10)</b>	<b>4,525.15</b>	<b>5,764.73</b>	<b>6,629.60</b>	<b>25,833.83</b>	<b>22,460.31</b>	
<b>12 Extraordinary items (net of tax expense)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>13 Net Profit for the period (11-12)</b>	<b>4,525.15</b>	<b>5,764.73</b>	<b>6,629.60</b>	<b>25,833.83</b>	<b>22,460.31</b>	
<b>14 Paid-up equity share capital</b>						
Face value of the share	9,112.21 Rs. 10/-	9,112.21 Rs. 10/-	8,487.16 Rs. 10/-	9,112.21 Rs. 10/-	8,487.16 Rs. 10/-	
<b>15 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year</b>				<b>244,061.63</b>	<b>215,937.32</b>	
<b>16 Earnings per share (before extraordinary items)</b>						
a) Basic	5.16	6.65	7.85	29.43	26.46	
b) Diluted	5.14	6.65	6.76	29.37	22.84	
<b>17 Earnings per share (after extraordinary items)</b>						
a) Basic	5.16	6.65	7.85	29.43	26.46	
b) Diluted	5.14	6.65	6.76	29.37	22.84	
<b>16 (a) Debt Equity Ratio</b>				<b>0.25</b>	<b>0.20</b>	
<b>(b) Debt Service Coverage Ratio</b>				<b>3.94</b>	<b>0.75</b>	
<b>(c) Interest Service Coverage Ratio</b>				<b>10.98</b>	<b>17.86</b>	
<b>PARTICULARS OF SHAREHOLDING</b>						
<b>17 Public Shareholding</b>						
- Number of shares	40,885,576	41,587,076	38,423,138	40,885,576	38,423,138	
- Percentage of shareholding	44.87	45.64	45.27	44.87	45.27	
<b>18 Promoters and Promoter Group Shareholding</b>						
<b>a) Pledged / Encumbered</b>						
- Number of shares						
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	18,138,833	15,328,833	9,374,000	18,138,833	9,374,000	
- Percentage of shares (as a % of the total share capital of the company)	36.11	30.95	20.18	36.11	20.18	
<b>b) Non - encumbered</b>						
- Number of shares	32,097,686	34,206,186	37,074,460	32,097,686	37,074,460	
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	63.89	69.05	79.82	63.89	79.82	
- Percentage of shares (as a % of the total share capital of the company)	35.22	37.54	43.68	35.22	43.68	

\* Refer Note - 2

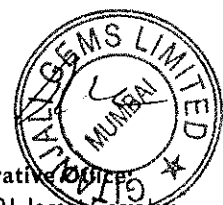
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# GITANJALI

## Gitanjali Gems Ltd.

Standalone segmentwise reporting revenue, results and capital employed

### A) Primary Segment (By Business Segment)

Particulars	Quarter ended			Year ended	
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
	Audited	Unaudited	Unaudited *	Audited	Audited
	(Rs. in Lacs)				
<b>1. Segment Revenue</b>					
a) Segment - Diamond	94,951.30	100,559.26	85,181.22	390,791.62	334,373.19
b) Segment - Jewellery	124,975.49	103,354.63	63,546.04	393,658.00	176,191.89
<b>Total</b>	<b>219,926.79</b>	<b>203,913.89</b>	<b>148,727.26</b>	<b>784,449.62</b>	<b>510,565.08</b>
Less: Inter Segment Revenue	1,679.44	929.03	811.09	8,902.52	3,855.62
<b>Net Sales / Income from Operations</b>	<b>218,247.35</b>	<b>202,984.86</b>	<b>147,916.17</b>	<b>775,547.10</b>	<b>506,709.46</b>
<b>2. Segment Results</b>					
Profit / (Loss ) before tax and interest from each segment					
a) Segment - Diamond	4,428.42	2,597.48	2,443.75	21,353.68	14,629.56
b) Segment - Jewellery	6,517.79	5,597.13	5,962.42	28,642.16	19,212.47
<b>Total</b>	<b>10,946.21</b>	<b>8,194.61</b>	<b>8,406.17</b>	<b>49,995.84</b>	<b>33,842.03</b>
Less					
i) Finance cost	6,377.93	3,021.64	2,332.47	25,094.50	10,439.80
ii) Other Un-allocable expenses	-	-	(339.98)	-	530.09
<b>Total profit before exceptional item &amp; tax</b>	<b>4,568.28</b>	<b>5,172.96</b>	<b>6,413.68</b>	<b>24,901.33</b>	<b>22,872.14</b>
<b>3. Capital Employed</b>					
a) Segment - Diamond	96,384.58	67,988.24	74,620.34	96,384.58	74,620.34
b) Segment - Jewellery	59,548.58	54,490.43	53,711.19	59,548.58	53,711.19
c) Unallocated net assets	98,240.68	129,351.66	97,321.21	98,240.68	97,321.21
<b>Total</b>	<b>254,173.84</b>	<b>251,830.33</b>	<b>225,652.74</b>	<b>254,173.84</b>	<b>225,652.74</b>

### B) Secondary Segment (By Geographical Segment)

Particulars	Quarter ended			Year ended	
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
	Audited	Unaudited	Unaudited *	Audited	Audited
	(Rs. in Lacs)				
<b>Segment Revenue</b>					
India	139,901.61	111,443.13	58,088.58	429,287.54	205,893.34
Rest of the world	78,345.74	91,541.73	89,827.59	346,259.56	300,816.12
<b>Total Revenue</b>	<b>218,247.35</b>	<b>202,984.86</b>	<b>147,916.17</b>	<b>775,547.10</b>	<b>506,709.46</b>

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# GITANJALI

Gitanjali Gems Limited

## Notes :-

1. The above audited financial results for the year ended 31<sup>st</sup> March, 2012 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 21<sup>st</sup> May, 2012.
2. The figures for the quarter ended 31<sup>st</sup> March, 2012 and 31<sup>st</sup> March, 2011 are the balancing figures between audited figures in respect of full financial year ended 31<sup>st</sup> March, 2012 and 31<sup>st</sup> March, 2011 respectively and the published unaudited year to date figures up to 31<sup>st</sup> December, 2011 and 31<sup>st</sup> December, 2010 respectively.
3. As on 31<sup>st</sup> March 2012 net GDR proceeds of USD 0.0658 million were kept in deposits with overseas banks pending utilization.
4. The paid up equity share capital of the company increased from Rs 8,487.16 Lacs as on 31<sup>st</sup> March, 2011 to Rs 9,112.21 Lacs as on 31<sup>st</sup> March, 2012, consequent to conversion of 1% Foreign Currency Convertible Bonds (FCCB) in to equity shares. Out of total FCCBs (USD 110 million) issued, 63.4% of the total issue size was converted into equity shares and balance 36.6% bonds matured on November 25, 2011. The outstanding bonds worth USD 40.26 million were redeemed and Company paid outstanding principal amount and premium due to the bondholders. The redemption premium amounting to Rs 8,886.63 was debited to share premium account. Post conversion total outstanding number of equity shares of the company stood at 91,122,095.
5. The Board of Directors have recommended a Dividend of Rs. 3/- per equity share of Rs. 10/- each for the year ended 31<sup>st</sup> March 2012.
6. Ratios have been computed as follows;
  - Debt Equity ratio = Debt / Tangible Networkth
  - Debt Service Coverage ratio = EBITDA / Finance cost + Principal repayment of debt during the year.
  - Interest Service Coverage ratio = EBITDA / Interest paid & payable on debt.

Debt = Long Term borrowings (including their current maturities)

7. Investors' complaints received and disposed off during the quarter ended March 31, 2012 are as follows;

Complaints pending at the beginning of the quarter	NII
Complaints received during the quarter	19
Disposal of complaints	19
Unresolved complaints at the end of the quarter	NII

8. Provision for Tax have been calculated as follows:

	31 <sup>st</sup> March 2012	31 <sup>st</sup> March 2011
Provision for Tax	921,079,861	404,131,870
MAT	(601,967,305)	-
Deferred Tax	21,329,950	(137,013,735)
Tax Expense/(credit)	340,442,506	267,118,135

9. The Company has identified two major reportable segments - viz. Diamond business and Jewellery business.

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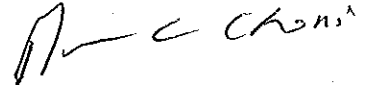
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# GITANJALI

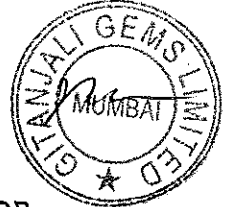
Gitanjali Gems Limited

10. Except for the 12 month period, EPS is not annualised.
11. Consequent to the notification of Revised Schedule VI under the Companies Act, 1956, the financial statements for the year ended 31<sup>st</sup> March 2012 are prepared as per Revised Schedule VI. Accordingly, the previous year figures have also been reclassified to conform to this year's classification. Further, previous periods/years figures have been regrouped/rearranged wherever necessary.

For GITANJALI GEMS LIMITED



MEHUL C. CHOKSI  
CHAIRMAN & MANAGING DIRECTOR



Place: Mumbai  
Date: 21<sup>st</sup> May, 2012

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# GITANJALI

## Gitanjali Gems Ltd.

### Statement of Assets and Liabilities

(Rs. in Lacs)

Particulars	Standalone		Consolidated	
	As at March 31, 2012	As at March 31, 2011	As at March 31, 2012	As at March 31, 2011
<b>A EQUITY AND LIABILITIES</b>				
<b>1 Shareholders' funds</b>				
(a) Share capital	9,112.21	8,487.16	9,112.21	8,487.16
(b) Reserves and surplus	244,061.63	217,165.58	300,856.56	244,478.06
(c) Money received against share warrants	1,000.00	-	1,400.00	-
<b>Sub-total - Shareholders' funds</b>	<b>254,173.84</b>	<b>225,652.74</b>	<b>311,368.77</b>	<b>252,965.22</b>
<b>2 Minority interest</b>	-	-	5,466.03	5,023.91
<b>3 Non-current liabilities</b>				
(a) Long-term borrowings	62,350.85	12,658.97	64,348.68	14,595.84
(b) Deferred tax liabilities (net)	118.19	78.37	121.27	-
(c) Other long-term liabilities	644.93	-	1,785.22	8,006.74
(d) Long-term provisions	306.47	176.76	883.29	672.57
<b>Sub-total - Non-current liabilities</b>	<b>63,420.44</b>	<b>12,914.10</b>	<b>67,138.46</b>	<b>23,275.15</b>
<b>4 Current liabilities</b>				
(a) Short-term borrowings	191,741.40	175,532.30	330,004.48	290,138.40
(b) Trade payables	195,827.34	116,899.58	329,203.69	220,019.63
(c) Other current liabilities	7,314.20	8,140.17	20,309.74	16,013.55
(d) Short-term provisions	3,199.51	2,968.29	5,611.83	3,217.69
<b>Sub-total - Current liabilities</b>	<b>398,082.45</b>	<b>303,540.34</b>	<b>685,129.74</b>	<b>529,389.27</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>715,676.73</b>	<b>542,107.18</b>	<b>1,069,103.00</b>	<b>810,653.55</b>
<b>B ASSETS</b>				
<b>1 Non-current assets</b>				
(a) Fixed assets	3,816.30	5,804.59	28,486.03	30,796.63
(b) Goodwill on consolidation	-	-	5,442.62	6,504.67
(c) Non-current investments	102,254.82	96,638.65	5,296.80	4,292.84
(d) Deferred tax assets (net)	-	-	1,696.71	1,610.97
(e) Long-term loans and advances	27,888.91	15,605.26	30,744.23	26,446.67
(f) Other non-current assets	-	-	2,246.29	-
<b>Sub-total - Non-current assets</b>	<b>133,960.03</b>	<b>118,048.50</b>	<b>73,912.68</b>	<b>69,651.78</b>
<b>2 Current assets</b>				
(a) Current investments	-	-	515.10	-
(b) Inventories	135,547.38	110,538.73	369,372.85	290,128.46
(c) Trade receivables	307,714.28	223,965.08	538,493.90	401,952.00
(d) Cash and cash equivalents	39,056.87	26,071.51	65,244.80	43,932.27
(e) Short-term loans and advances	99,398.17	63,483.36	13,489.04	4,989.04
(f) Other current assets	-	-	8,074.63	-
<b>Sub-total - Current assets</b>	<b>581,716.70</b>	<b>424,058.68</b>	<b>995,190.32</b>	<b>741,001.77</b>
<b>TOTAL - ASSETS</b>	<b>715,676.73</b>	<b>542,107.18</b>	<b>1,069,103.00</b>	<b>810,653.55</b>

#### Gitanjali Gems Limited

**Registered Office:**  
801/802, Prasad Chambers,  
Opera House, Mumbai 400 004, India.  
T: 022 2363 0272 / 0710 / 0319  
F: 022 2363 0363

**Corporate Office:**  
B-6, Laxmi Towers, 1<sup>st</sup> Floor,  
Bandra Kurla Complex,  
Bandra (E), Mumbai 400 051, India.  
T: 022 4010 2120 / 21 F: 4010 2003

**Administrative Office:**  
Building No. 2/101, Jogana, Colaba,  
Behind Amar Brass, Manipada Road,  
Kalina, Santacruz (E), Mumbai 400 098, India.  
T: 022 4276 9200 / 9100 F: 022 4276 9103

www.gitanjaligroup.com

